

# We're looking for:

| Position Title | Senior Specialist Marketing     |  |
|----------------|---------------------------------|--|
| Department     | Corporate Communications Office |  |
| Job Code       | HR-26-2022                      |  |

## Job Description

To execute marketing plans and marketing operations in line with the university's marketing plans and strategy

## **Key Responsibilities:**

- Executes marketing activities, plans and advertising campaigns for the university and its programs
- Follows the brand guidelines and adheres to brand manual in all communications
- Enhances Sorbonne brand images and positioning through marketing campaigns
- Liaises media bookings
- Adheres to marketing policies and procedures across Sorbonne
- Coordinates the implementation of online and offline marketing campaigns that meet set KPs and generate qualified leads and drive organic traffic to the university website
- Ensures the continuous editing and updating of the website (content, UI & UX wise)
- Coordinates with suppliers and internal parties on the production of collateral
- Coordinates photoshoots, video shoots and production of AV material production
- Negotiates rates with suppliers
- Manages relationships agencies, suppliers, and vendors
- Managing and coordinating events
- Coordinates with internal departments and colleagues on the production of marketing and branding material
- Keeps track of expenditure and department budget
- Provides guidance on best practices related to events
- Coordinates with relevant parties on marketing and communications activities regarding events
- Keeps track of events calendar and produces post event reports
- Conducts relevant market & marketing research and analysis
- Keeps track of competition and benchmarks activities with those of competitors
- Sets up reports on lead performance through CRM
- Coordinates with colleagues in the department on workflow, projects, events, and messages
- Measures and reports on the performance of marketing campaigns, gain insight and assess against goals
- Coordinates with suppliers on the production of giveaways, POS, and POP material
- Develops and produces periodic performance reports
- Tasks commensurate with the role

This is not a typical 9-5 role, flexibility in working outside business hours/working days is a must for this role.



# We're looking for:

## Profile (Minimum Qualifications, Minimum Experience, Job Specific Skills)

### **Minimum Qualifications:**

• Bachelor degree in marketing, business or relevant field

### **Minimum Experience:**

- Minimum of 5 years in a marketing or event management role in a multinational organization is a must
- Digital marketing skills and experience is pereferable
- Experience in the education is a plus but not a must
- Previous experience in a senior or supervisory marketing role is preferable

### **Job-Specific Skills:**

- Customer centric with strong sense of addressing different audience profiles
- Event management skills
- Thorough knowledge of marketing tools and concepts
- High accuracy and attention to detail
- Strong time management and multitasking skills
- Proven track records of implementing successful marketing plans in a timely manner
- High analytic skills
- Through knowledge of digital marketing, tools and platforms
- Knowledge of market research and analysis tools
- Good team player with high coordination skills
- Languages: Fluency in English language is a must; knowledge of French and Arabic is a plus

### Conditions

NA

| Grade |  |  |  |
|-------|--|--|--|
| 5     |  |  |  |
|       |  |  |  |

| Package Details |  |
|-----------------|--|
| TBC             |  |

| How to apply             | http://www.sorbonne.ae/vacancies/ |  |
|--------------------------|-----------------------------------|--|
| Application Closing Date | 12 Oct 2022                       |  |